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Education

Harvard, B.A. cum laude (Economics) 1957
Johns Hopkins, M.A. (International Relations) 1959
Oxford, D. Phil. (Economics) 1967

Professional Career

National Income Division, Department of Commerce, Summer 1958
Field Research, Nigeria 1959-1960
Industrial Economist, U.S. AID, Nigeria 1960-1962
Graduate Study, St. Anthony's College, Oxford 1962-1965
Assistant, Associate, Full Professor of Economics, Wesleyan University 1965-2009
Professor Emeritus 2010 -

Fellowships and Special Appointments

Guggenheim Fellow, 1995-96
Fellow, Woodrow Wilson Center, Smithsonian, 1986-87
Senior Fellow, East-West Center, Hawaii 1973
Ford Foundation Foreign Area Fellow, 1962-65
Fulbright Fellow, 1959-60
Senior Advisor, ILO World Employment Programme, Geneva, 1975-76
Member, Ciskei Commission, South Africa, 1978-80
Visiting Professor, Michigan State University, East Lansing, 1980-81
Visiting Professor, Kung Hee University, Korea 2011

Publications

Directory

- [1] Google Scholar citations
- [2] Books
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- [4] Entrepreneurship-related articles
- [5] Official reports
- [6] Other

I. Google Scholar Citations

Total citations: 2,959 Citations since 2010: 586

h-index: 20 Citations since 2010: 8

II. Books

African Enterprise: The Nigerian Bread Industry, The Hoover Institution, Stanford University, 1965*.

Industrialization in an Open Economy: Nigeria 1945-1966, Cambridge University Press, 1969.
[Re-issued 2008]

Editor, Entrepreneurship and Economic Development, Free Press, 1971.*

Agriculture and Structural Transformation, [with B. F. Johnston], Oxford University Press, 1975* (English, Japanese, Portuguese, Spanish editions).

Editor, Quantity and Quiddity: Essays in U.S. Economic History, Wesleyan University Press, 1987.

Transforming Agrarian Economies [with T. Tomich and B.F. Johnston], Cornell University Press, 1995*

III. Journal Articles

"African Labour Productivity Reconsidered," *Economic Journal*, June 1961.*

""Some Determinants of Industrial Productivity in Nigeria," N.I.S.E.R. Proceedings, 1961.

"Organization and Productivity in Backward Economies," *Quarterly Journal of Economics*, May 1962.*

"Technical Education in Nigeria," *Bulletin of the Oxford University Institute of Economics and Statistics*, May 1964.*

"Investment Criteria, Productivity and Economic Development: A Re-interpretation," *Quarterly Journal of Economics*, August 1964.

""Patterns of Bread Consumption in Nigeria," *Food Research Institute Studies*, February 1965.*

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* Portions reprinted in one or more books of readings

- "Backward Bending African Labour Supply Curve: A Reply," *Economic Journal*, Vol. LXXV, September 1965.
- "Industrial Relations and Wage Determination in Nigeria: The Failure of the Anglo-Saxon Model," *Journal of Developing Areas*, July 1967.
- "The Nigerian Palm Oil Industry: A Study in the Choice of Technique," *Food Research Institute Studies*, August 1967.
- "Industrial Investment Projects in Ghana-- A Critique and Proposals," prepared for the National Investment Bank, Accra, 1968, suppressed.
- "Reply to John Week's Comment," *Journal of Developing Areas*, Vol. 3, No. 1, October 1968.
- "The Nigerian Palm Oil Industry: A Reply," *Food Research Institute*, Vol. VIII, No. 2, February 1969.
- "International Society Security Comparisons," with Koji Taira, *International Social Security Bulletin*, July 1969.
- "Further Comment on the Kilby/Weeks Debate: Final Observations," *Journal of Developing Areas*, Vol. 5, No., 2, January 1971.
- "Trade Unionism in Nigeria, 1938-1966," in Adolf Sturmthal ed., Economic Development and the Labor Movement, Urbana, 1972.
- "Technology and Organizational Requirements in Developing Economies," in Automation in Developing Countries, ILO Geneva, 1972.
- "Farm and Factory: A Comparison of the Skill Requirement for the Transfer of Technology," *Journal of Development Studies*, September 1972.
- "The Choice of Agricultural Strategy and the Development of Manufacturing," with Bruce Johnston, *Food Research Institute Studies*, September 1972.
- "Interrelations between Agricultural and Industrial Growth," with Bruce Johnston, in D.C. Hague, ed., The Place of Agriculture in Economic Growth, London, 1974.
- "The Design and Implementation of Strategies for Agriculture Development," with Bruce Johnston, *Agricultural Administration*, July 1974.
- "Manufacturing in Colonial Africa," in Peter Duignan and Lewis Gann, eds., Colonialism in Africa, Vol. IV, Cambridge University Press, 1975.
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* Portions reprinted in one or more books of readings

- "Technological Choice and Innovations," with Ajit Bhalla, *Tijdschrift voor Sociale Wetenschappen*, Summer 1976.
- "The Costs and Benefits of Rural Industry Projects" with Paul Bangasser, *International Labour Review*, June 1978.
- "Evaluating Technical Assistance." *World Development*, March 1979.
- "What Oil Wealth Did to Nigeria," *Wall Street Journal*, November 25, 1981.*
- "Small Scale Industry in Kenya," *MSU Rural Development Working Paper*, No. 20, 1982. Also in World Bank, *Kenya: Growth and Structural Change*, Vol. II (1983).
- "Darkness Over Africa," *Labour, Capital and Society*, April 1983.
- "Circulating Capital and Rural Industry" with [Carl Liedholm] in Dale Adams et al., eds., Undermining Rural Development with Cheap Credit, Westview Press, 1984.
- "The Economic Impact of Micro-Enterprise Projects" in Calmeadow Foundation, Micro Enterprise Development in the Third World (Toronto: 1985).
- "West Africa Twenty Years Later," *Journal of Developing Areas*, October 1985.
- "The Internal Forces Afflicting Africa," *The Cato Journal*, Spring/Summer 1987.
- "The Role of Nonfarm Activities in the Rural Economy" [with Carl Liedholm] in John Mellor, editor, Balance Between Industry and Agriculture in Economic Development, (MacMillan 1988).
- "Religion and Economics: Welfare Implications," review article of Rodney Wilson's Economics, Ethics and Religion in *Constitutional Political Economy*, Vol. 10 #3, 1999
- "Exploring the Relationship between Price and Quality for Hand-rolled Cigars" *Quarterly Review of Economics and Finance*. 2003. Vol. 43, 169-89. [with David Freccia and Joyce Jacobsen]

III Entrepreneurship-related Articles

- "Hunting the Heffalump," in, Entrepreneurship and Economic Development. 1971*
- "An Entrepreneurial Problem," *American Economic Review*, May 1983.
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Portions reprinted in one or more book of readings

"Breaking the Entrepreneurial Bottleneck in Late Developing Countries: Is there a Useful Role for Government," *Journal of Development Planning*, no. 17, November 1988.*

"Entrepreneurs and Entrepreneurship," MacGill's Encyclopedia of the Social Sciences, 1992.

"Entrepreneurial Performance in a Hostile Environment Nigeria 1960-1990" *Gemini Working Paper #29*, November 1995.

"Succession-related Mortality Among Small Firms in Nigeria" [with Monibo Sam] *Journal of Entrepreneurship*, July-December 1998.

"The Heffalump Revisited," *Journal of International Entrepreneurship*, 2003. Vol. 1, 13-29

"The Supply of Entrepreneurship: The case of Nigeria", (July 2003) *Proceedings of the 2003 Applied Business Research Conference*.

"The Entrepreneurial Role in Late Developing Economies", World Encyclopedia of Entrepreneurship, ed. Leo Dana, Edward Elgar 2011

V. Official Reports

The Development of Small Industry in Eastern Nigeria, A.I.D., Lagos, 1962. Reprinted 1963, Government Printer, Enugu.

Measures to Promote the Development of Indigenous Industry--A Report to the Federal Ministry of Commerce and Industry, Mimeograph, 1962.

"Industrial Investment Projects in Ghana-- A Critique and Proposals," prepared for the National Investment Bank, Accra, 1968, suppressed.

Appropriate Technology at the National Level: A Survey, Background Papers, ILO World Employment Conference, 1976.

Towards Self-Reliance (Report of the JASPA ILO Employment Mission to Tanzania), Addis Ababa, 1978, with others.

Report of the Ciskei Commission ("The Quail Report"), with others, Pretoria 1980.

Prospects and Problems in Nigerian Agro-Allied Industries (IBRD 1980).

Searching for Benefits, with David D'Zmura, Agency for International Development,

Washington 1985, 121 pp.

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*Portions reprinted in one or more books of readings

Economic Cooperation Among Developing Countries in the Supply and Use of Agricultural Inputs (Rome, 1986).

Small-Scale Manufacturing in Kenya in World Bank, Kenya: Industrial Sector Policies for Investment and Export Growth (Washington, 1987).

VI Other

"Battle Over Tariffs," *Commonweal*, LXVII, No. 22, February 1958.

"Will Reciprocal Trade Survive This Congress," *New Leader*, XLI, No. 22, June, 1958.

"Money and Politics," *Commonweal*, LXIX, No. 5, October 1958.

"Unemployment: A Thirty Years' Perspective," *Commonweal*, LXXI, No. 12, December 1959.

"American Aid to Africa," *New Leader*, XLII, No. 29, August 1960.

"The Nigerian Laborer," *Ibadan*, Vol. III, November 1960.

"Balancing Town and Country," *West Africa*, August 1964.

Proposal for East-West Center Entrepreneur Training Project," July 1973.

Congressional Testimony, U.S. House of Representatives, *Multilateral Development Banks* (Washington 1987), pp 284-87, 291 ff, 326-31.

"Stanley Lebergott: An Appreciation" in Quantity and Quiddity, (1987).

"The Non-Farm Rural Economy," World Bank Course Note, June, 1987.

"Foreword", African Economic Development, ed. Emmanuel Nnadozie. Academic Press, 2008

BOOK REVIEWS

Economic Journal, American Journal of Agricultural Economics, Journal of Developing Areas, Business History Review, Economic Development and Cultural Change, Journal of Economic Literature, Choice, International Labour Review, Journal of Comparative Economics

Country Experience

Nigeria	Kenya	India	Thailand
Ghana	Botswana	Taiwan	Jamaica
Tanzania	Pakistan	Malaysia	Honduras

Consulting

International Labour Office, Geneva and West Africa 1964
 Agency for International Development, Washington 1966
 U.S. State Department 1967
 National Investment Bank, Accra 1968
 Innotech Inc. (new product development) 1973

Government of Malaysia, HIID Entrepreneurship Project 1975
 Government of Tanzania, ILO Employment Mission 1977
 World Bank, Basic Economic Mission to Kenya 1978-79
 U.S. AID, Botswana Rural Industry Survey 1980
 World Bank, Nigeria Agro-Allied Industry Survey 1980
 World Bank, Evaluation of KIE Lending Activities, Kenya, 1981-83
 U.S. AID, Benefit-Cost Evaluation of Microenterprise Projects 1983-84
 Food & Agriculture Organization, Agricultural Strategy Critique 1985
 World Bank, Kenya Industrial Mission, 1986-87
 Peat, Marwick, Maine, January 1988
 World Bank, March 1989

Editorial Boards

Wesleyan University Press, 1989-91
 Small Enterprise Development, 1990-
 World Development, 1990-
 Journal of Entrepreneurship, 1991-

Manuscript Referee

Cornell University Press, Cambridge University Press, Stanford University Press, Free Press, Norton, Journal of Developing Areas, Economic Inquiry, Economic Development and Cultural Change, Journal of Development Studies, Journal of African History, International Labour Review, World Development, Canadian Council, National Science Foundation, Explorations in Economic History, Journal of Development Economics, Journal of Comparative Economics.

Courses frequently taught

Economics of Developing Countries

History of Economic Thought
Entrepreneurship in the Third World
The Economics of Natural Resource-based Economies
African Economics

University Service

Co-Chairman, College of Social Studies 1969-1972, 1987-1990, 1994-1996, 2000-2009
Member, Financial Planning Committee 1974-75
Member, Honors Committee, 1968-1972 and 1974-1980
Chairman, Division II, 1978-1982
Chairman, Department of Economics, 1982-85
Member, Davenport Grants Committee, 1986-1992
AAUP Executive Committee, 1987-1991
Member, Benefits Committee, 1992-1998
Editor, CSS Alumni Newsletter, 1994-2007

Other Activities

Member, Killingworth Planning and Zoning Commission 1970-1972, 1988-1990
Vice-Chairman, Killingworth-Haddam Regional Board of Education 1978-1980